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September 13, 2001

Via Facsimile & Regular U.S. Mail

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Re: *Northeast Ohio IWIRC Network*

Dear Sheryl, Janet, Suzanne and Leslie:

Attached is the formal proposal for organization of the Northeast Ohio Network. I apologize for the delay in getting this to you. Should you have any questions or comments, please let me know at your earliest convenience.

I look forward to seeing all of you at the NCBJ in October.

Very truly yours,

Jean R. Robertson

:amt

cc: Julie K. Zurn

:amt

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Via Facsimile

**The International Women's Insolvency
& Restructuring Confederation**

Re: *Formal Proposal to be Chartered As An IWIRC Network*

Dear IWIRC Board:

This letter constitutes the formal proposal for organization of the Northeast Ohio Network.

1. The Northeast Ohio Network (the "Network") is committed to following each of the rules for IWIRC Networks. The Network will:

- comply with all the laws, standards of ethics, and will be non-discriminatory in work and deed.
- always act in compliance with the goals and purposes of IWIRC.
- use the IWIRC Logo and name IWIRC in its written materials as described in the IWIRC Handbook. Specifically, the Network will:
 - (i) only use the IWIRC Logo or name followed by a reference to the Network; The Network will not use the IWIRC Logo or name alone;
 - (ii) use the IWIRC Logo only with the Network's name directly below the Logo. For example, the Network would place under the Logo the words "Northeast Ohio Network"; and/or
 - (iii) use the name IWIRC only with a dash followed by the Network's name. For example, IWIRC - Northeast Ohio Network.
- be operated on a non-for-profit basis.
- have a least two (2) Network members who will remain IWIRC members in good standing.

- send to the IWIRC secretariat after any Network event a list of each person attending that event, which list will include each person's name, corporate or other affiliation, full address, telephone number and facsimile number, if available.
2. The Network's designated geographic area is proposed to be Northeast Ohio, including Cleveland, Akron, Youngstown and Canton, Ohio.
 3. The following constitutes a list of current IWIRC members who have committed to join the Network:

Jean R. Robertson
Julie K. Zurn

4. The Northeast Ohio Network's Plan for the coming twelve-month period and the activities the Network hopes to pursue are as follows (list at least 3 events): (Below is an example Program Plan)
 - a. The Network held an inaugural reception on December 8, 2000 in conjunction with the annual two (2) day seminar held by the Cleveland Bar Association called the "William J. O'Neill Bankruptcy Institute". For this reception, the Network:
 - prepared a mailing list of over 700 potential contracts and/or members (men and women) and an invitation to the Bankruptcy reception. The Network's goal was to attract at least 100 prospective members to the reception. Approximately 70 people attended the reception. The Network maintains and updates its mailing list.
 - communicated information received from IWIRC.
 - the inaugural reception included a speaker from a regional crisis public relations firm, as well as a social networking component, which was completely underwritten by four (4) corporations: PricewaterhouseCoopers, Hahn Loeser & Parks LLP, Stout Resius Ross and National City Bank.
 - b. The second Network program will be held on September 12, 2001 at the Cleveland Museum of Art. Approximately 125 women were invited to attend the program. The program format will include a networking social component and a private tour of a visiting exhibition at the museum.

- c. The third Network program will be held on December 13, 2001, again in conjunction with the Cleveland Bar Association's William J. O'Neill Bankruptcy Institute. Approximately 700 professionals will be invited to this program.
- d. The Network is also planning to host a program in February 2002.

On behalf of the IWIRC members who are committed to join the Northeast Ohio Network, I respectfully request that IWIRC's President immediately present this proposal to the IWIRC Board and respectfully further request a determination respecting the proposal for official chartering of the Network. The IWIRC members who are committed to join the Network are excited and enthusiastic about the Network and its possibilities.

If you have any questions concerning this proposal or should further information be required, please call me at (216) 274-2577.

Very truly yours,



Jean R. Robertson

:amt

cc: Julie K. Zurn, Esq.